

SWaM

Virginia Department of Minority Business Enterprise (DMBE)

Small, Woman, and Minority Owned



Supplier Diversity Strengthens the Commonwealth

DMBE Programs

Shirley Kennedy
SWaM Construction Administrator

Virginia Department of Minority Business Enterprise (DMBE)

- **SWaM Certification**

Under Virginia's "SWaM" Procurement Initiative

- **DBE Certification**

Under U.S. Department of Transportation's Program



Virginia Department of Minority Business Enterprise (DMBE)

- **Small Business**

have 250 or fewer employees, or average annual gross receipts of \$10 million or less averaged over the previous 3 years

- **Women-Owned Business**

At least 51% owned and controlled by one or more women

- **Minority-Owned Business**

At least 51% owned and controlled by one or more minorities



Disadvantaged Business Enterprise

Governed by the Federal Regulations in
49 CFR 26 and 23.

Certify companies for Federal funded
projects: roads, bridges, railroad, port,
airport



Virginia Department of Minority Business Enterprise (DMBE)

- All certifications are processed by DMBE
- SWaM Certification: Fill out the Application Form online at www.dmbv.virginia.gov , fill out the application online, print, sign and mail it to DMBE (with necessary supporting documents)
- DBE Certification: download application and information from DMBE website: www.dmbv.virginia.gov




Virginia Department of Minority Business Enterprise (DMBE)


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DMBE SWaM

Small, Women & Minority Owned


Department of Minority Business Enterprise






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Live Help
Currently Offline



Notice of Updates or Changes in Certification Policy for the SWaM Program

Please see changes in certification policy for the Small, Women- and Minority-owned (SWaM) Business Program: (click here)

Welcome

Welcome to the Virginia Department of Minority Business website! We hope you find the information we are providing you to be helpful and of value to your business.

The mission of the Department of Minority Business Enterprise ("DMBE") is to promote access to the Commonwealth of Virginia's contracting opportunities and ensure fairness in the procurement process. We are the state agency dedicated to enhancing the participation of our small, women- and minority-owned businesses in Virginia's procurement process.

DMBE administers two certification programs: the Small, Women- and Minority-owned Businesses under Virginia's "SWaM" Procurement Initiative, and the federal U.S. Department of Transportation's Disadvantaged Business Enterprise ("DBE") Program. DMBE also provides management and technical support to our certified businesses through one-on-one business development and procurement advocacy.

What's Hot

- Small, Women and Minority-Owned (SWaM) Businesses Online Certification Application
- SWaM Certification Application Status
- SWaM Dashboard
- SWaM Plan
- SWaM Vendor Directory
- DBE Certification Forms and Process
- DBE Directory of Certified Vendors

Quick Links

- National Institute of Governmental Purchasing (NIGP) Commodity Codes
- North American Industry Classification System (NAICS) Codes

"Leading By Example"

5/29/2009

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Virginia Department of Minority Business Enterprise (DMBE)

- **Certified SWaM Businesses**

	Jan 16, 2006	May 18, 2009
Minority	1,729	5,324
Women	1,002	3,840
Small	2,762	9,349
Total	5,493	18,513

- **Certified DBE: 821**



Virginia Department of Minority Business Enterprise (DMBE)

Search by NIGP Codes or Descriptions, SWaM Types, Zip Codes, etc.

Home >> Small, Women and Minority (SWaM) Vendors Search

Small, Women and Minority (SWaM) Vendor Search

Search by:

Company Name	NIGP Code/Description	SWaM Type	Zip & NIGP Code
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Enter zip code:
(Separate multiple zip codes with a comma. 10 sets of 5-digit zip codes maximum.)

Enter NIGP code (Optional):
(At least 3 digits are required.):

Select SWaM type:
(If nothing is selected, all SWaM types will be returned.)

Minority owned (M) Small Business (S) Women owned (W)
 Minority owned with Small Business Certification (MS)
 Women owned with Small Business Certification (WS)

Virginia Department of Minority Business Enterprise (DMBE)

Web Search Result

SWaM Type	SWaM Cert#	Expiration Date	Company Name/Mailing Address	Pcard	Description of Services
MS	626944	03-01-2010	AECAS CORPORATION DBA MOORE + GOLDMAN, ARCHITECTS Doing Business As: MOORE + GOLDMAN, ARCHITECTS 616 COURT STREET LYNCHBURG, VA 24504 Contact: KELVIN L. MOORE Phone: (434)846-7886 Fax: (434)846-7853 OFFICE@AECASCORP.COM	N	NIGP Code and Description 20931 CAD 90610 ARCHITECTURAL DESIGN/ BUILDINGS 90735 DESIGN 92018 CAD SERVICES



Background

The DMBE made an assessment and acknowledges that a diverse SWaM business population and customer base exists within its service area.

Furthermore, DMBE recognizes that there are under-utilized construction vendors certified **and** qualified to provide a range of construction-related services.

Many more SWAM contractors could optimize their potential to do business with the State if they could build capacity and receive assistance with match-making and forming viable partnerships with established General Contractors.



Virginia Department of Minority Business Enterprise (DMBE)

To **enhance the capabilities** of under-utilized SWaM and DBE contractors in the construction and building trades, enabling them to obtain State contracts and improving service delivery.

To **provide more effective outreach** services to certified construction vendors, General Contractors and State agencies to foster additional opportunities for under-utilized SWaM and DBE-certified vendors



Virginia Department of Minority Business Enterprise (DMBE)

Construction Vendor Database development and transition

- Vendor certifications
- Vendor capabilities (licensing, insurability, bond worthiness)
- Past work history and performance

Capacity Building

- Management support services
- Technical Assistance
- Training (OSHA-safety, bid development, project management)

Outreach

- Collaboration with General Contractors
- Identifying business opportunities with agencies and institutions of higher learning
- Match-making vendors with opportunities



Virginia Department of Minority Business Enterprise (DMBE)

Technical assistance and support services will be provided to vendors and procurement representatives through training seminars and focus groups to facilitate an **increase** in the number of qualified **and** certified vendors available, and **improve** the agencies ability to manage and mitigate the presumed risk of contracting with SWaM vendors



Virginia Department of Minority Business Enterprise (DMBE)

DMBE will collaborate with General Contractors to facilitate mentor-protégé relationships with **self-performing** construction vendors; participate as presenters at agencies and local trade and professional organizations' conferences to market government initiatives and promote opportunities for doing business with the Commonwealth of Virginia

