

economic indicators

Information on Arlington's Economy from Arlington Economic Development

September 2006

AT-PLACE EMPLOYMENT

| At-Place Employment* | Reporting Period | Current | Last Period | Last Year | Annual Change |
|-------------------------|------------------|-------------|-------------|-------------|---------------|
| Employees | 4th Q 2005 | 155,818 | 154,702 | 157,402 | -1.0% ▼ |
| Establishments | 4th Q 2005 | 7,142 | 7,088 | 6,933 | 3.0% ▲ |
| Gross Wages (thousands) | 4th Q 2005 | \$2,722,452 | \$2,598,375 | \$2,639,632 | 3.1% ▲ |

*data excludes enlisted military personnel

Source: Virginia Employment Commission

LABOR FORCE

| Civilian Labor Force* | Reporting Period | Current | Last Period | Last Year | Annual Change |
|--------------------------|------------------|-----------|-------------|-----------|---------------|
| Arlington County | July 2006 | 126,327 | 125,991 | 122,907 | 2.8% ▲ |
| Northern Virginia | July 2006 | 1,422,599 | 1,430,256 | 1,382,987 | 2.9% ▲ |
| Unemployment Rate | July 2006 | | | | |
| Arlington County | July 2006 | 2.3% | 2.4% | 2.7% | -0.4 pp ▼ |
| Northern Virginia | July 2006 | 2.3% | 2.4% | 2.6% | -0.3 pp ▼ |

pp = percentage points

* readjusted monthly

Source: Virginia Employment Commission

OFFICE ABSORPTION

| Net Office Absorption* | Reporting Period | Current | Year-To-Date | Last Year-To-Date | Annual Change |
|------------------------|------------------|-----------|--------------|-------------------|---------------|
| Arlington | 2nd Q 2006 | 173,724 | 656,941 | 173,694 | 483,247 ▲ |
| Northern Virginia | 2nd Q 2006 | 1,065,171 | 2,524,367 | 3,687,212 | -1,162,845 ▼ |

* In SF, includes sublet

Source: CoStar

VACANCY RATES

| Total Office Vacancy Rate* | Reporting Period | Current | Last Period | Last Year | Annual Change |
|----------------------------|------------------|---------|-------------|-----------|---------------|
| Arlington | 2nd Q 2006 | 10.0% | 8.6% | 12.6% | -2.6 pp ▼ |
| Rosslyn | 2nd Q 2006 | 5.5% | 5.3% | 4.6% | 0.9 pp ▲ |
| Clarendon/Court House | 2nd Q 2006 | 7.2% | 4.9% | 6.0% | 1.2 pp ▲ |
| Ballston | 2nd Q 2006 | 8.4% | 8.4% | 11.1% | -2.7 pp ▼ |
| Virginia Square | 2nd Q 2006 | 1.3% | 2.1% | 1.1% | 0.2 pp ▲ |
| Crystal City | 2nd Q 2006 | 20.2% | 17.2% | 27.7% | -7.5 pp ▼ |
| Northern Virginia | 2nd Q 2006 | 9.9% | 9.7% | 10.9% | -1.0 pp ▼ |

* In SF, includes sublet

Source: CoStar

HOUSING SALES

| Housing Sales* | Reporting Period | Current | Year-To-Date | Last Year-To-Date | Annual Change |
|------------------------|------------------|---------|--------------|-------------------|---------------|
| Single Family Detached | June 2006 | 128 | 570 | 679 | -16.1% ▼ |
| Single Family Attached | June 2006 | 26 | 151 | 196 | -23.0% ▼ |
| Condominium | June 2006 | 127 | 589 | 734 | -19.8% ▼ |

*readjusted monthly

Source: Arlington Real Estate Assessments

HOUSING PRICES

| Average Housing Prices* | Reporting Period | Current | Last Period | Last Year | Annual Change |
|-------------------------|------------------|-----------|-------------|-----------|---------------|
| Single Family Detached | June 2006 | \$794,413 | \$855,346 | \$713,373 | 11.4% ▲ |
| Single Family Attached | June 2006 | \$589,762 | \$706,852 | \$542,049 | 8.8% ▲ |
| Condominium | June 2006 | \$377,264 | \$385,197 | \$378,808 | -0.4% ▼ |

* readjusted monthly

Source: Real Estate Assessments

TOURISM

| Tourism | Reporting Period | Current | Year-To-Date | Last Year- To-Date | Annual Change |
|-------------------------|------------------|--------------|---------------|--------------------|---------------|
| Lodging Sales Receipts | June 2006 | \$42,008,955 | \$192,310,095 | \$172,397,463 | 11.6% ▲ |
| Hotel Occupancy | June 2006 | 86.3% | 77.4% | 76.8% | 0.6 pp ▲ |
| Average Daily Room Rate | June 2006 | \$160.81 | \$159.74 | \$141.16 | \$18.58 ▲ |

Source: Arlington County Commissioner of Revenue & Smith Travel Research

CONSUMER PRICE INDEX

| Consumer Price Index (CPI-U All Items) | Reporting Period | Current | Last Period | Last Year | Annual Change |
|----------------------------------------|------------------|---------|-------------|-----------|---------------|
| Washington - Baltimore DC/MD/VA/WVA | July 2006 | 130.7 | 128.8 | 125.0 | 4.6% ▲ |

Source: US Bureau of Labor Statistics

RETAIL SALES

| Taxable Retail Sales | Reporting Period | Current | Last Period | Last Year | Annual Change |
|----------------------|------------------|---------------|---------------|---------------|---------------|
| Arlington | 1 Q 2006 | \$671,056,360 | \$689,578,667 | \$611,230,067 | 9.8% ▲ |

Source: Virginia Department of Taxation

AIR TRANSPORTATION

| Washington National Airport | Reporting Period | Current | Last Period | Last Year | Annual Change |
|-----------------------------|------------------|-----------|-------------|-----------|---------------|
| Total Aircraft Operations | July 2006 | 23,207 | 22,872 | 23,330 | -0.5% ▼ |
| Total Passengers | July 2006 | 1,643,905 | 1,712,262 | 1,622,164 | 1.3% ▲ |

Source: Metropolitan Washington Airports Authority